

CURRICULAM - VITAE

Dr. Pankaj Singh

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Career Objective

Self-motivated, team-player and diligent professional with Doctorate & Master's degree in Management combined with superior analytical skill and technical expertise and looking for a position related to technological activities like E-Governance with Management Skills, Academic and R&D sector. Equipped with finance and research background complemented with in-depth understanding of information technology. Capable of building rapport with management and colleagues from all levels underscored by the ability to simplify and communicate complex scenarios. Adept at working in environment requiring problem resolution, with proven effectiveness to multitask in competitive, high impact and fast-paced environment while juggling with multiple priorities simultaneously and good judgment. Utilize strategic planning and decision-making skills in streamlining business processes and defining improvement processes to ensure efficiency.

Key Strengths:

- ❖ Superior analytical Expertise
- ❖ Expertise Information Technology
- ❖ Production & Operations Management
- ❖ Management Information System
- ❖ Outstanding work relationship
- ❖ Analytical and Interpersonal Skills
- ❖ Solid Technical and problem solving skills
- ❖ Strategic vision and Tactical execution

Experience Summary

Role	Institute	Period
Guest Faculty	Department of Business Administration, A.P.S University Rewa (M.P)	August 2014 to Till Now

I got the privilege to be a part of research work in Department of Business Administration, Awadhesh Pratap Singh University, Rewa (M.P) where I guided more than 150+ students for their research work and summer training projects reports.

Research Summary

Research Activity	Institute Name
Workshop on "Research Methodology & Statistical Software" (3 Days)	Department of Business Economics APSU Rewa (M.P.) (April 2016)
FDP on "Education System of 21 st Century" (18 Days)	SIT Group of Institutions Sidhi (M.P) (December 2015)

FDP on “Research Methods & Statistical Techniques Using MS excel & SPSS” (14 Days)	VITS Satna (M.P.) (November 2014)
FDP on “Effective Leadership Techniques in Management” (7 Days)	VITS Satna (M.P.) (September 2015)
National Conclave on “New Education Policy Issues & Challenges in Higher Education” (1 Day)	APSU Rewa (M.P.) (October 2016)
International conference on “Recent Advances in Engineering, Science & Management” (2 Days)	Jointly organized by SEMS & VITS Satna (M.P.) (August 2017)
Workshop on “SPSS” (1 Day)	Jointly organized by Department of Computer Application & Department of Business Administration APSU Rewa (M.P.) (August 2018)
Workshop on “SPSS” (7 Days)	Department of Business Administration APSU Rewa (M.P.) (2019)
FDP on “Global Business Foundation Skills” A Corporate Social Responsibility Initiative, (11 days)	Conducted by Infosys BPM Ltd. (2021)

Papers: Published / Presented

S.N.	Paper published / presented	Title of paper	Year
1.	Published paper in International Journal of Mgt.& Research ISSN. 2395-2059	Effect of sales promotion tools on behavioural responses of sub urban consumers of M.P. : a study of consumer durables & electronic goods	August 2017
2.	Published paper in Vindhya Bharti Multi-disciplinary Research Journal of APSU ISSN. 0976-9986	A study on perception of consumer towards promotional strategies used in Bollywood movies with special reference to undergraduate students in Rewa city	December 2017
3.	Presented paper in International Summit on University-Industry Interface for Skill Development of Youth	Re defining skill development : imperative for India’s growth	February 2018
4.	Presented paper in National Seminar on Various Dimensions of Physical Education in Development of Society	A systematic review of stress management interventions with sport performer	March 2018
5.	Presented paper in National E-Conference on Challenges & Strategies in Business Management : Post Covid Era	Bouncing back employee motivation amidst covid chaos	June 2020
6.	Published paper in Vindhya Bharti Multi-Disciplinary Research Journal of APSU	Effect of demographic factors on customer satisfaction towards hotel services in M.P.	July 2020
7.	Presented paper in International Management e-Conference on “Industry 4.0: Transforming Economy Through Innovative Management Practices” ISSN. 2349-6622	Role of Service Quality in Influencing Customer Satisfaction towards Hotel Services in MP.	January 2021

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Education Summary

Degree	Institute/Board/University	Specialization
PhD	APSU Rewa (M.P.)	Management
MBA	Barkatullah University, Bhopal (M.P.)	Marketing
B.Sc.	Model Science College ,APS University, Rewa (M.P.)	Chemistry, Botany, Zoology
Higher Secondary	Board of Senior Secondary School Bhopal (M.P)	Physics, Chemistry, Biology
High School	Board of Senior Secondary School Bhopal (M.P)	All Compulsory Subjects

Personal Details

Father's Name	Shri Ramayan Pratap Singh
Mother's Name	Smt. Kiran Singh
Category	General
Date of Birth	July 20, 1988
Nationality	Indian
Sex	Male
Marital status	Single
Languages Known	Hindi, English

Declaration:-

I hereby declare that all information written above is true to the best of my knowledge.

Dr. Pankaj Singh